2026 MICHIGAN NEGOTIATORS ASSOCIATION

SPRING CONFERENCE

March 12–13, 2026

Crowne Plaza Hotel • 925 South Creyts Road • Lansing, Michigan 48917

MNA
Michigan Negotiators Association

www.mna-mi.com
525 Highland Avenue
East Lansing, MI 48823
Ph: 517.214.8230



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Thursday, March 12, 2026

8:00 – 8:30	**Registration**
8:30 – 8:45	**Welcome and Overview** Justin Gluesing, MNA President
8:45 – 9:30	**Legislative Update** Dave Ladd, Kelley Cawthorne
9:30 – 10:15	**Financial Update** Jason Helsen, MSBO
10:15 – 10:30	**Break**
10:30 – 11:15	**Bargaining Preparation** Kara Rozin, Clark Hill
11:15 – 12:00	**Beyond the Base: Analyzing Total Compensation** Robert Schindler, Miller Johnson
12:00 – 1:00	**Lunch – Sponsored by Gallagher**
1:00 - 2:00	**Longer Term Considerations for Unprohibited Subjects of Bargaining** Raymond Davis, Thrun Law Firm
2:00 – 3:00	**Communication Planning During Tumultuous Times** Katie Broaddus, Thrun Law Firm
3:00 – 3:15	**Break**
3:15 – 3:45	**Student Discipline, Behavior and Safety Implications for Bargaining** Jennifer Starlin, Thrun Law Firm
3:45 – 4:30	**Categorical Considerations: The Unpredictability of Funding** Dan Behm, Education Advocates of West Michigan and Kevin Philipps, Kent ISD
5:00 – 6:00	**Networking Hospitality – Sponsored by SET SEG**

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Friday, March 13, 2026

7:45 – 8:30	**Breakfast**
8:30 – 9:15	**The Moving Target of Benefits** Chadd Hodkinson and Chris Glass, Gallagher
9:15 – 9:45	**Future-Proofing Benefits: Strategic Language for Cost Shifts and Compliance** Raymond Davis, Thrun Law Firm
9:45 – 10:30	**Using AI in the Bargaining Process** Michael Partridge and Susan Tinney, Ingham ISD
10:30 – 10:45	**Break**
10:45 – 12:00	**Legal Update** Marshall Grate, Clark Hill
12:00	**Wrap-up**

2025 - 2026 MNA Board of Directors

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CLICK TO REGISTER

REGISTRATION INFORMATION

The deadline for registration is March 5, 2026. Registration details can be found under Upcoming Events at *www.mna-mi.com*.

Spring Conference fees include materials, one lunch, one breakfast, break refreshments and SCECHs.

A $25 processing fee will be assessed on cancellations. Cancellations will not be accepted after March 5, 2026.

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